



Five-Day DriverTrainer™ Training Course Synopsis

(Six trainees maximum)

This course is designed to ensure your in-house trainers are teaching the most effective driver safety content available, based on The Smith5Keys®.

The goal of this course is to instill and refine safer driving habits among your fleet drivers. We do this by teaching and equipping your driver trainers with the skills and training aids to bring Smith System's proven crash-avoidance methods to your fleet drivers. While each training day will include classroom instruction, the majority of the training will occur behind the wheel.

The client will need to provide the following:

- Classroom facility with whiteboard or flip chart
- Projection equipment or TV monitor
- Training vehicle*

Day One: Trainees are taught how to drive using the Smith System.

The first day includes advanced classroom and behind-the-wheel training. During this time, the Smith System instructor teaches the fundamentals of the Smith System, including the safe driving concepts behind The Smith5Keys.

Day Two: Trainees begin learning how to present Smith System.

Trainees learn how to present an effective, dynamic Smith5Keys presentation with embedded videos. The goal is for trainees to come away with an understanding of how to foster a positive attitude in the classroom. The class also builds on the foundation of information covered during the first day's instruction and reading assignments. In addition, trainees begin learning how to observe a driver's strengths and weaknesses, as well as how to conduct a demonstration drive and a coaching drive. Backing, parking and collision avoidance are introduced, and trainees practice coaching and demonstrating the Smith System from behind the wheel. Each drive is dissected and evaluated as a group.

Day Three: Trainees learn to evaluate driving performance behind the wheel.

The classroom portion of the third day includes a discussion of the homework assignment and questionnaire. The focus is on developing classroom presentation and driver evaluation skills specific to The Smith5Keys. During the behind-the-wheel portion of the day, trainees build on the skills they have learned and refine their demonstration and coaching drives, adding more depth and detail. Trainees are also introduced to the proper use of the Smith System Driver Evaluation Form.

Day Four: "Guest Student" is invited to receive a condensed version of our training.

The Smith System instructor presents a three-hour abbreviated version of the classroom and behind-the-wheel instruction to a "guest student" as the trainees observe. This allows trainees to experience an overview of the training process while solidifying their own presentation and evaluation skills. During the afternoon session, trainees perform their final demonstration drives.

Day Five: Trainees practice in the classroom.

On the final day, trainees see the instruction and training come together from both a driver and trainer perspective. The day is devoted to refining various elements of the classroom presentation and compiling individual speaker notes to guide trainees in their verbal presentations. Time permitting, one or two recent training videos may also be shown. There is typically no behind-the-wheel practice on the fifth day.

Note: Trainees must attend all five days of instruction. Training days typically begin at 8 a.m. On days one through four, class concludes at 4:30 p.m. On the final day, it concludes at approximately 4:30 p.m. The class usually breaks once in the morning, again for lunch around midday, and in the afternoon.

* In some circumstances and with prior arrangement, Smith System may provide the training vehicle.